



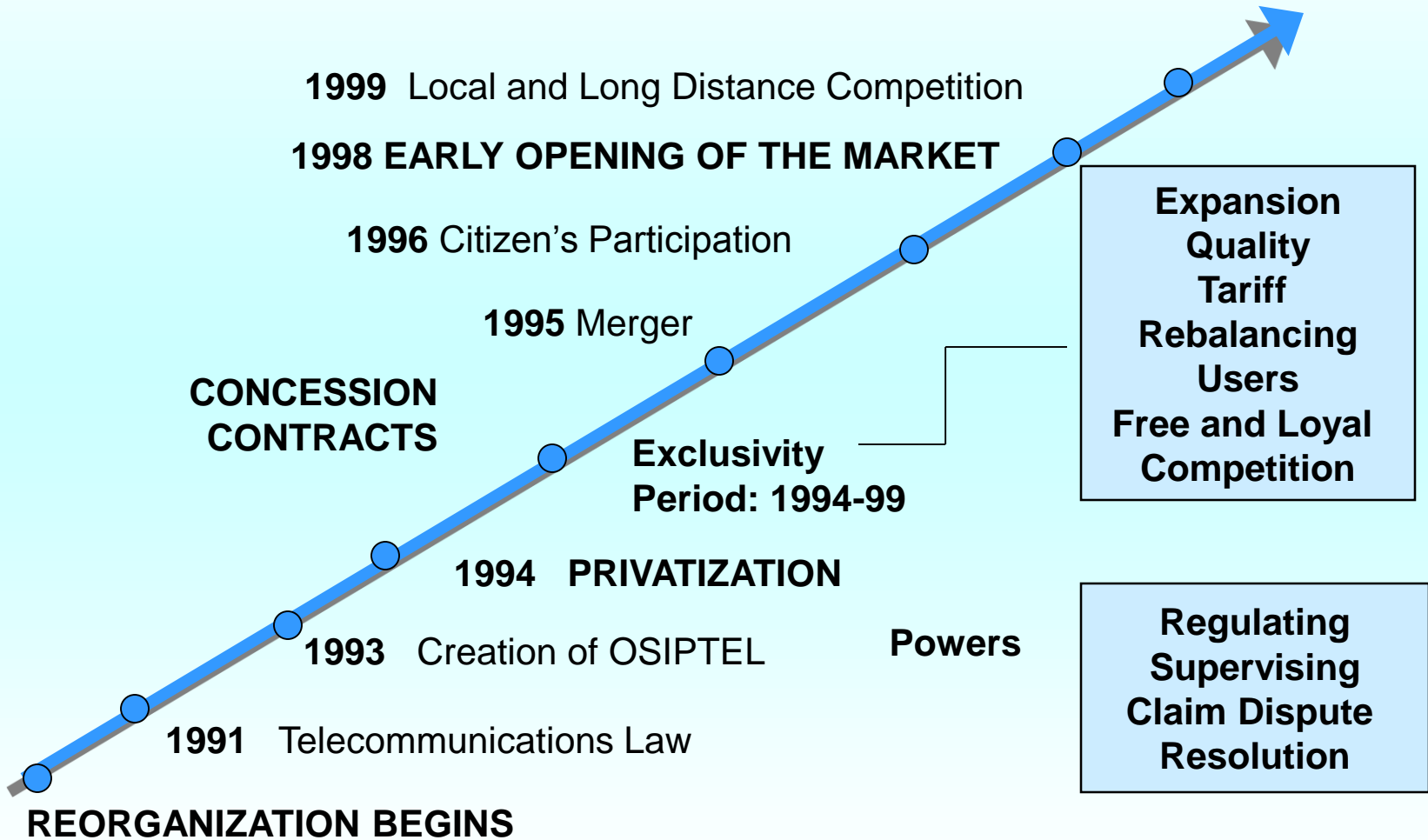
OSIPTEL

OSIPTEL - FCC SEMINAR

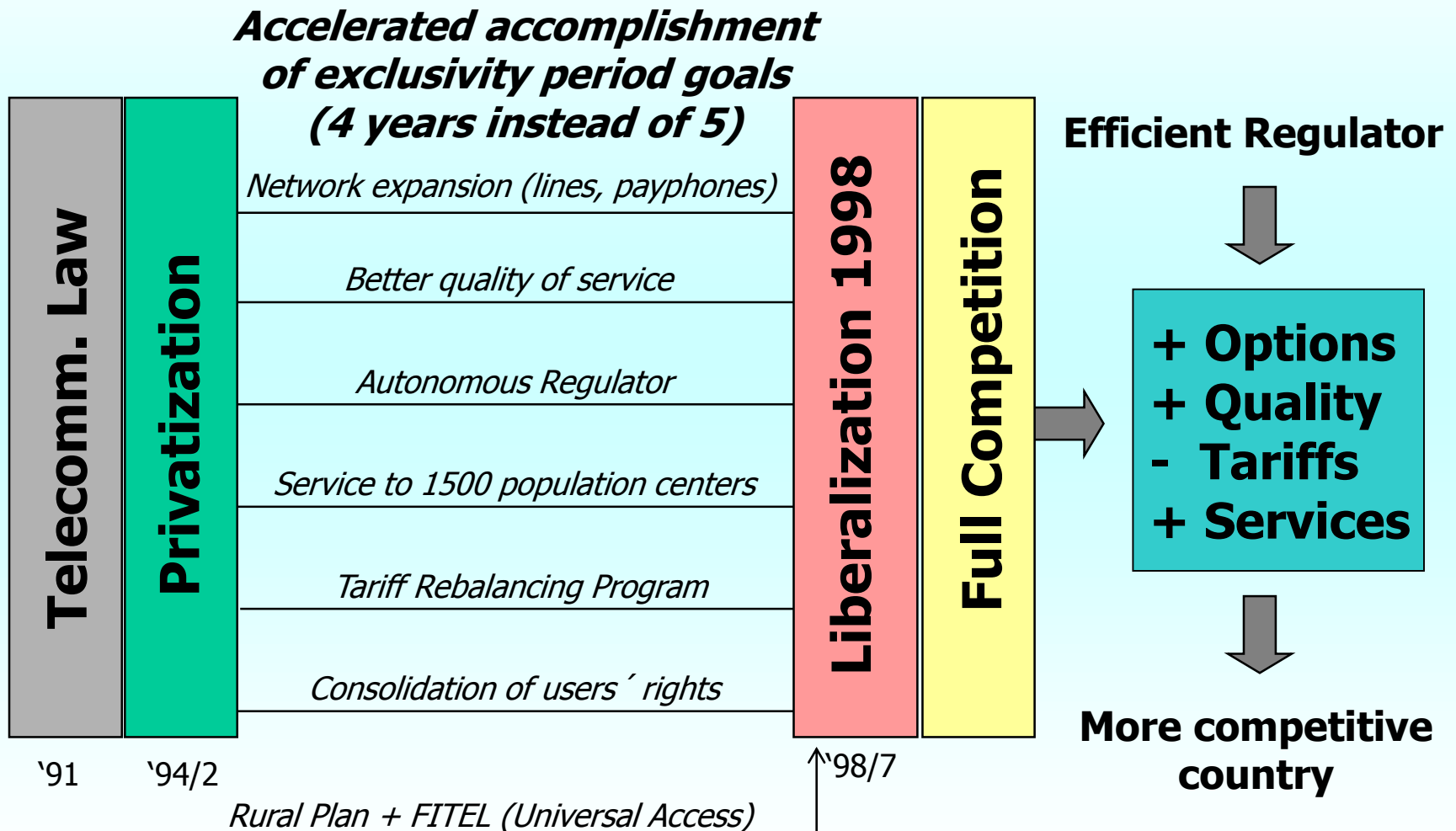
**Fernando Hernandez
General Manager
OSIPTEL
Lima, March 14, 2000**



Reorganization Process

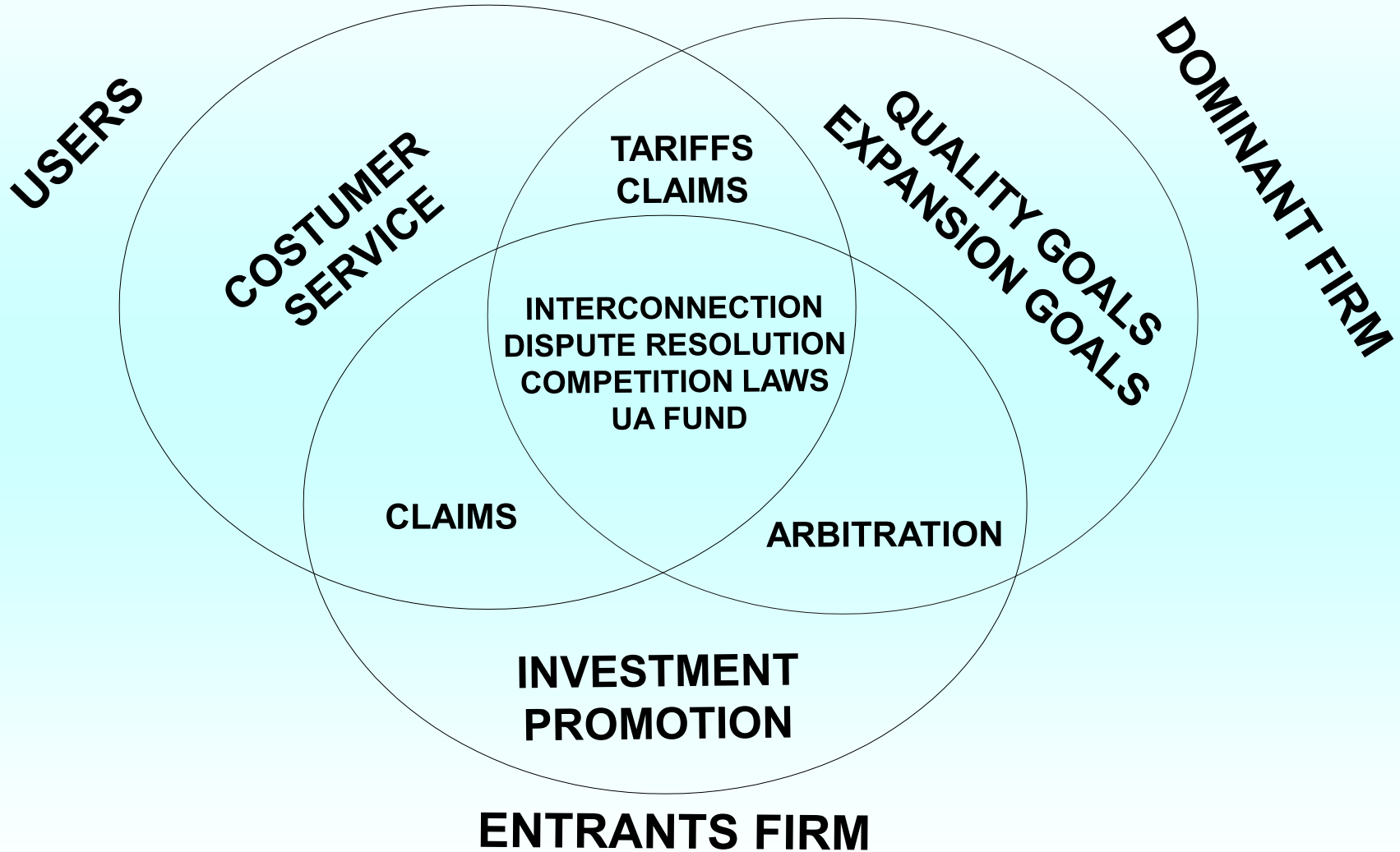


From Monopoly to Competition



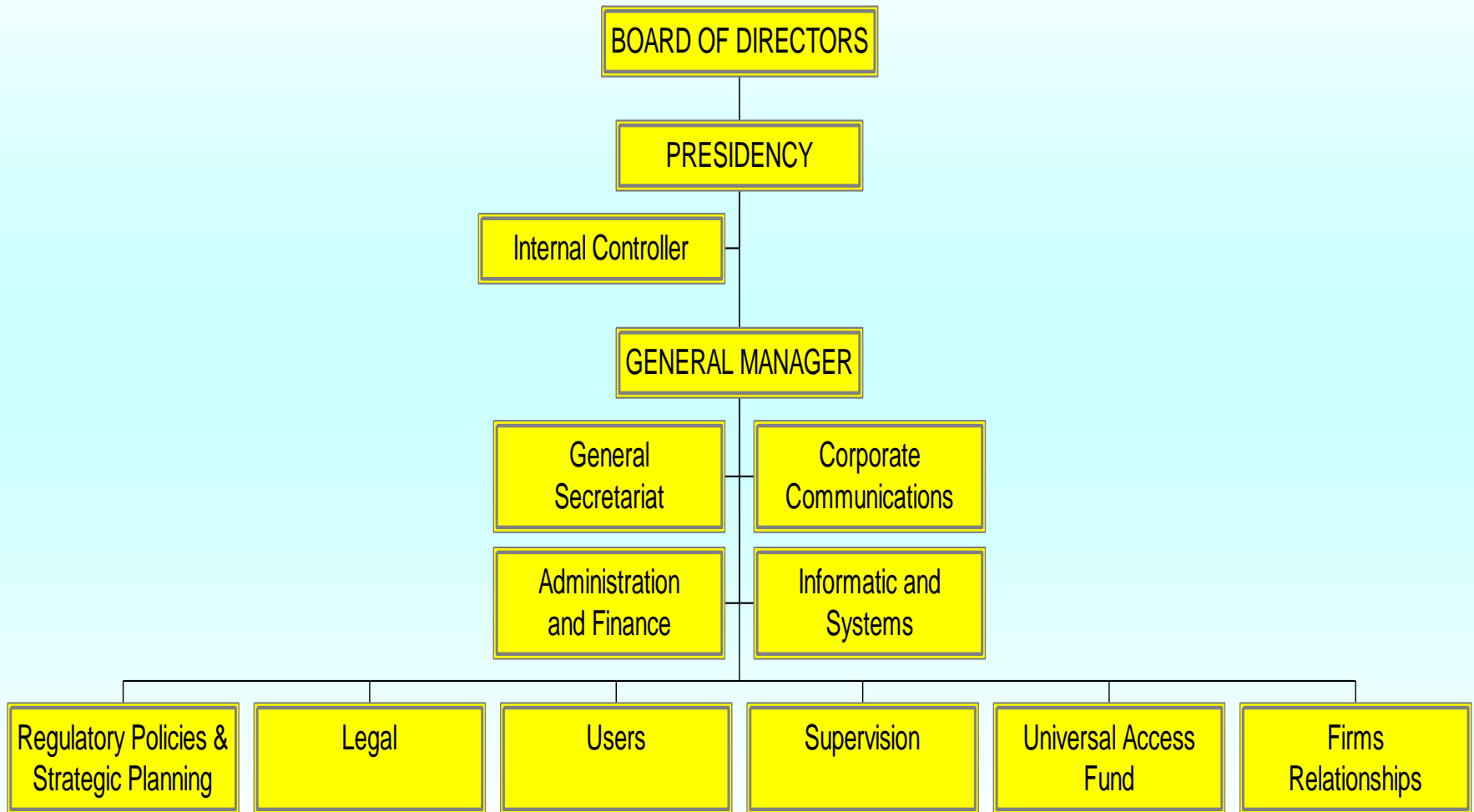


OSIPTTEL's Functions





OSIPTTEL-Organization Chart





Osiptel's Human Resources

| Degrees | Number |
|----------------------|---------------|
| PhD. | 3 |
| AbDs | 3 |
| MSc | 9 |
| Graduate Studies | 2 |
| BS plus Dissertation | 58 |
| BS. | 16 |
| Secretaries | 16 |
| Technicians | 13 |
| Clerks | 5 |
| TOTAL | 125 |



Transparency Policy

- To foster confidence and credibility on the regulator.
- To minimize capture risk
- To improve the quality of decision making
- Promote investment of both incumbent and entrants
- Osiptel's Transparency rule:
 - Publication of rules with well-motivated arguments;
 - Public hearings;
 - Public notice of proposed rules.
 - Publication of the institutional work plan, disclose the agenda and agreements of the Board of Directors in the WEB page;
 - Report the summaries of staff meetings with regulated firms.
 - Use of “plain Spanish” in rules.
 - Publication of technical studies.
 - Report the benefit-cost of the regulators' projects.
 - Revolving door policy (switching to the private sector):



Transparency (3)

- Use of “plain Spanish” in rules.
- Publication of technical studies.
- Report the benefit-cost of the regulators’ projects.
- Revolving door policy (switching to the private sector): Limited, staff are not allowed to work for a telecom operator after one year of quitting from the job (Presidential order).



Pending Agenda

Main topics in the agenda:

- Cross-border consumption/licensing policies
- Asymmetric information (i.e What are the cost-based interconnection rates?)
- Network unbundling
- Treatment of confidential and business-sensitive information
- How to better enforce regulatory rulings
- Resale of services
- Productivity factor
- Internet; IP telephony
- Number portability
- Step by step deregulation with increased competition